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A Word from the Editor

The year is scooting through at a fair old pace and we are very busy at PHS, hence the newsletter is late. Sorry about that folks.

"Naming the Newsletter" Competition



I take great pleasure in announcing the *Naming the Newsletter* competition.

We would like to extend an offer to all clients to put on their thinking caps and submit their entries for a new name for the Newsletter.

The prize is an *iPod*, for music on the go.

Entries must be e-mailed to me (click on e-mail address below) by *September the 14th, 2007*.

The winner will be contacted via email by the *end of September* and the next newsletter will be sent out with the new name. I know, you can hardly wait that long. Come on, get your entries in.

[Click here to submit your entry.](#)

As I mentioned in the last newsletter many of our staff were travelling the globe. In this edition we have a report from Chris Maddock who had a successful visit to the States and you will also see that the UK is becoming very much part of our business. Patrick is back from Dubai after 4 months away and is back into the swing of things here as well. I'm sure it won't be long and people will be off again to lands afar soon enough.

Hope you enjoy this edition and I look forward to all of the competition entries that will flood in. Keep smiling ☺.

[David Eades](#)

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Sports

Footy Tipping

The Aussie Rules Footy tipping (for staff and clients) is up and running and the same old suspects are up the top AND the bottom so far this year.



Frank La Fratta is sitting in second spot with Sue Nelson (our Aussie export to Canada) in third. In last place is last years last place "winner" Tammy or as she is now known, guru. Yours truly (ed.) is currently in top spot by 1 tip but with this season being the most unpredictable for many a year, I doubt that my stay at this dizzying height will last too long.

1	David Eades (PHS Reporting)	79 points
2	Frank La Fratta (PHS Testing)	78 points
3	Sue Nelson (PHS USA)	76 points
4	David Debono (Austin Health)	76 points
5	Lauren Walter (PHS Testing)	74 points

There are 7 rounds to go and anybody can win it from here. Oooo, how very exciting!

Netball

So far this season, the team has won 9 games and lost 9 games so we are doing pretty well. It has helped having a fairly consistent team and a good supply of reserve players.

Brett has been consistently getting us the goals in Goal Attack and Andrew in Goal Keeper does a great job defending by blocking and chasing down the ball. Tammy never runs out of energy in whatever position she plays and Lauren has improved her playing skills a lot since joining the team last season. Everyone is playing really well and most importantly, having lots of fun.

Amie Teakle, Captain



Winery Tour



Kay Brothers Winery

(Patrick looks like he takes his wine tasting very seriously. ed.)

On Sunday July 15th, PHS staff, family and friends ventured out on an all-day winery tour through the picturesque setting of McLaren Vale, South Australia.

The day started with everyone being picked up by our hire bus from the Angas St office, and soon the conversation was flowing ... coincidentally the bus driver also developed a headache.

First stop was Leconfield Winery, and we were able to try some nice wines from McLaren Vale and the Coonawarra. The weather was a bit chilly and it was just the warm-up the team needed.

Back on the bus and off to Shottesbrooke Winery, where there seemed to be a lot of wines being purchased, obviously a hit with the punters.

We then took a short stroll to a nearby hut to enjoy a sumptuous lunch of gourmet baguettes and home made cakes. Thankfully the bus driver got the fireplace up and running so that we didn't all freeze. Many wine bottles were opened over lunch and quickly consumed by a thirsty group.

Our next stop had us landing at Parri Estate winery, where there were over a dozen wines available for tasting ... something for everyone.

And finally we went to Kay Brothers Amery winery, which overlooks a valley of vineyards. Ben and Patrick had a great time playing with the Winemakers dog, although the tennis ball did look a little worse for wear.

We then enjoyed an afternoon tea of fresh fruit and a cheese platter with a couple of bottles of their local vino.

Then it was back on the bus and the realization sunk in that we had to work the next day! Many thanks to all who attended and made the day a success.

Thank you to Chris for organising a very successful outing. Ed.

Chris Maddock



World's Greatest Shave



We braved it and shaved for charity! [Click here to read about it ...](#)

What a great effort from everyone — PHS, family, friends, customers, and anybody else who donated to this great cause. The final amount raised was a staggering **\$2,639**. Well done team!

[For more photos click here.](#)

Chris in the USA (will it ever be the same)



Gail Robbins (Jordan Hospital), some grinning idiot, Anne Farmer (TriNet Consulting), Sue Nelson (PHS North America)

In early March the reporting team was lined up and asked for someone to step forward if they are willing to go to the USA to kick off the implementation for our first US [Digital Dashboard](#) customer (Jordan Hospital). Everyone on the team, except me, stepped back and left me standing alone and looking rather confused.

So off I set on a five-week journey that took me to a town called Plymouth, Massachusetts. Plymouth is referred to as "America's Hometown" as it is the location that the Pilgrims first landed on American soil.

I found staff at Jordan Hospital and the people of Plymouth as friendly and welcoming as you could hope for. The project was a success and the site is now well underway with their reports.

I have also heard that Jordan's VP of Finance, Gail Robbins, has been creating her own KPIs (Key Performance Indexes) in the Dashboard. Well done Gail!

During the project we covered many aspects of Jordan's reporting needs including areas such as Productivity, Quality, Service Line Financials, Patient Satisfaction and General Ledger reports.

The US healthcare market is quite different so it was a great learning experience for me to find out how they do their work.

While in the US, I was very fortunate that PHS North America enabled me to see other parts of the country.

I spent a fun-filled weekend in Boston (including watching my first NBA game), drove through New Hampshire (no income, tobacco, gaming or alcohol tax), a 24 hour stopover in Maine, and finally 4 days in the Big Apple, which included visiting Ground Zero, Central Park, Staten Island, Times Square, the top of the Rockefeller Centre, crossing the Brooklyn Bridge and ferrying past the smaller than expected, Statue of Liberty.

All in all it was a great trip and I would happily "step forward" again if the opportunity arises.



Chris Maddock

Employee Profiles



Paul Evans

We caught up with Paul Evans, Director of PowerHealth Solutions North America, when he was in Australia for a family holiday.

Update on US operations

PHS in North America is steadily growing with a fantastic client base and business partners. Many of our North American base of business including clients, prospects, business partners, and PHS staff met in Boston in early June for our annual NA Customer Meeting where we enjoyed sharing great success stories, as well as conversation and fantastic food.

Our recent successes have spawned new prospects that will be new customer successes for the coming year.

Our business partnership with [TriNet Healthcare Consultants](#) has blossomed into a great relationship and we are proud to have them as an integral part of our customers' solutions.

We also have new partnerships on the horizon that will greatly enhance our ability to integrate [PowerPerformance Manager](#) with community-based hospitals throughout North America, and thus increase our customer base.

Likewise, [PowerBusiness Reporting](#) installations are creating the catalyst that will help define PHS as a leading vendor in the US Healthcare executive reporting space.

Paul's impression of Australia

Australia is awesome — the people, the open space, and the variety of outdoor activities make it one of the most special places on earth. My recent trip to Kangaroo Island was impressive and further proved to me that there are still places on earth that show nature at its best!

Paul's favourite things

Fav Food:	I'm a "foodie" and love to try all types of food. Anything that goes with Australian wine is also good.
Fav Movie:	Crash (just to name one of my favs)
Fav Band/Singer:	The Dave Matthews Band
Fav Holiday Destination:	Akumal, Mexico (South of Cancun) — a sleepy beach/fishing town.
Fav Football Team:	The Denver Broncos (US football).
Greatest Sporting Moment:	Taking part in my kids' sporting events, including coaching.
Interests:	Sports of all kinds — skiing, biking, hockey, golf, coaching kids, travel with family
Work Ambition:	I'm doing it right now! Working and growing a great company in the technology industry.

Amie Teakle



Amie is a Reporting developer and our netball captain.

Fav Food: Pizza and chocolate but not at the same time. *(Why not? Sounds like fun. Ed).*

- Fav Movie: I don't really have one.
- Fav Band/Singer: I'm not good at picking favorites as it really depends on my mood but looking at my most listened to artists in iTunes my favourites appear to be Pete Murray, Jack Johnson, Sarah Blasko, Ben Folds, Eskimo Joe, Missy Higgins and for just something a bit different, Tool.
- Fav Holiday Destination: Japan. I went in 2003 with my sister to visit my older brother who lives there. It is such a great country, I would love to go again and maybe even take my husband Andrew with me this time.
- Fav Football Team: Adelaide Crows.
- Greatest Sporting Moment: I like to think that one day our work social netball team will achieve 'greatness' and win a grand final but until then I guess my greatest sporting moment would have to be getting a 'runner up' trophy with my old social netball team.
- Interests: Playing netball, bike riding, planning home improvements (although not so keen on actually doing them), listening to music, spending time with friends & family.
- Work Ambition: To improve my skills and knowledge in the area of software development and to see the PHS Reporting products continue to gain popularity across the world.

Starting with a generic system that meets 80% of requirements, Vector is fine-tuned to match 100% of workflow and practices in each clinic.

Vector is popular with clinical users as it is easy to use and ideal for effective communication between all clinical team members – doctors, nurses, allied health, clerical – with the guided workflows supporting consistency in best practices.



With minimal IT overhead, Vector is not resource intensive, with a standardised client-side installation.

The underlying data structure suits the collection and collation of information for clinical trials and research, with the ability to customise further for the most stringent requirements.

[Click here to check out the website \(www.hisvector.com.au\)](http://www.hisvector.com.au)



[Click here to contact Richard for a demo.](#)

PowerHealth Solutions in the UK

Earlier this year, PowerHealth Solutions entered the UK healthcare market with an official invitation from the Department of Health.

We are very proud to announce a new business partnership with UK healthcare consultants [Health Information Systems Limited](#) – to mutually bring both companies' quality products at opposite ends of the globe by leveraging local knowledge.



[Click here to see the UK website \(www.powerhealthsolutions.co.uk\)](http://www.powerhealthsolutions.co.uk)



Product Focus

Vector Clinical Information System

Recently, clinical consultant Richard Morrall went to the UK to learn about an exciting new system.

Vector is a patient-centric clinical information system for chronic disease management, developed by UK-based company [Health Information Systems Limited](#). Vector has been proven in premier teaching UK hospitals, like Guy's and St Thomas' Hospital in London.

Welcome to new clients

Jordon Hospital, Plymouth, Massachusetts, USA

Upcoming Events

Company Meeting

Tuesday 31/07/2007 – 8:30 am to 9:30 am

Sunday Mail City to Bay Fun Run

Sunday September 16th, 2007

Joke of the Quarter

True Aussie Humour



"Hello, is this the police?"
"Yes it is. How can we help you?"
"I'm calling about my neighbour, Wazza.
He's hiding cocaine inside his firewood!"
"Thank you very much for the call. We'll get right onto it."

Early next morning, police officers descend on Wazza's house in great numbers. They search the house and then go out to the shed where the firewood is kept. Using axes, they bust open every piece of firewood but they find no cocaine.

They swear at Wazza and leave empty handed. The phone rings at Wazza's house.

"Hey, Wazz. Did the cops come?"
"Yeah, they did!"
"Did they chop up your firewood?"
"Yeah."
"Happy Birthday maaaaaate!"