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A Word from the Editor



Blimey, did anyone see Christmas and the New Year! The silly season seemed to go by so quickly if you blinked you would have missed it. I hope everyone had a fine old time over the holidays. I'm sure we are all well and truly back into the swing of things at work.

Firstly there has been a name change. The original name, **Word G**, was just a temporary name until we came up with a more sedate and proper name. Hence, **Power Quarterly News**. A name that more closely represents the

journalistic integrity that the below words project. Yeah, right!

In fact I feel a competition coming on. I think we will have a **Naming the Newsletter** competition. I haven't checked with the boss yet but we shall see what we can come up with as a prize. Patrick and Paul are usually pretty good with prizes. Details to follow in the June quarter issue.

It is an extremely busy time here at PHS with a lot of staff all over the world. We have:

- ♦ Patrick in Dubai working for 4 months and with his entire family travelling with him as well!
- ♦ Nigel Michell in Dubai and the UK for 3 weeks
- ♦ Chris Maddock in Boston, USA for 5 weeks on a reporting project
- ♦ Frank La Fratta in New Zealand for a couple of weeks
- ♦ Brett Michael, Paul Venables and James Manna in Hong Kong for a week.

I'm exhausted just typing it let alone doing it.

As you will see in this edition we have not only been busy working on our products. We have thrown ourselves into some very worthwhile charity work. We have started to collect money for a sponsored child in Zambia and this is an ongoing project.

David Eades
david.eades@powerhealthsolutions.com

News In Briefs

Did you know?

Our mission is to help hospitals deliver the highest quality care at the lowest operational cost.

Our open architecture and workflow-enabled technology easily integrates into existing hospital infrastructure to improve business processes.

Sporting Teams

Netball



PHS has still got a Netball team, Half PSD (the old name for the old team), running around made the finals last season. Unfortunately they haven't been able to break the semi-final curse. We lost to a side that wanted it more.

OzTag



We also have a few of the boys and girls running around playing OzTag, which is a non-contact form of Rugby League. They are called the Swines. Such a classy name.

Their season is over and unlike the Netball team they did not make the finals winning only 5 of 12 games. But much fun was had by all, and that is the main thing!

Footy Tipping for Staff and Clients

Footy tipping will be up and running again at the end of this week with Frank La Fratta keen to keep his number one spot again this year. Everyone has their eyes on the top spot so it should be a close call at the end of the year.



Wow, could the excitement get any greater! With Clients now joining the competition it should be a very exciting winter.

The World's Greatest Shave



The horror... oh the humanity!!

The challenge to support the Leukaemia Foundation World's Greatest Shave day was put to PHS staff and, as usual, we have responded in the only way we know how. Full on.

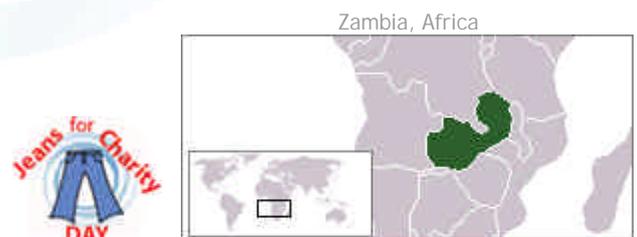
A number of Staff relieved themselves of the burden of hair. These brave souls were: Richard Morrell, James Manna, Bill May (see photo in photo), Ben Michael, Simon Del Fabbro, and Frank La Fratta.

A number of the girls in the office are not silly enough to go the nude nut (shaved head) but coloured their hair an unnatural colour: Amie Teakle, Tammy Salmon, and Lauren Walter.

At this stage, the current amount raised is \$1,200 and we are expecting another \$500 or so still to come. The company will also be donating a lump sum, yet to be determined. Watch this space for the final amount!

Well done team! Thanks to Richard for organising the event.

Casual Friday Nets PHS A New Staff Member



Our latest addition to the PHS family comes from a quite a distance from Adelaide. He lives in a village in Zambia, Africa, is 6 years old and his name is Ilunga.

We have chosen to put the money that is donated for Casual Friday to World Vision in the form of the child sponsorship of Ilunga. The cost to staff is only \$2, but over a month the amount can really add up, and hopefully make a real difference to Ilunga and his community.

The sponsorship will help to provide:

- ♦ Training in farming skill to increase income
- ♦ Clean, safe water
- ♦ Support for orphans and vulnerable children
- ♦ Education on HIV and AIDS prevention.

Some information on Ilunga and his community follows:

- ♦ Children in Ilunga's community face many challenges
- ♦ Fishing is the main source of food and income but diminishing numbers fish mean families often go hungry. As a result, children are often malnourished.
- ♦ A lack of safe water and poor sanitation means they are also vulnerable to illnesses like dysentery and diarrhoea.
- ♦ HIV and AIDS is also a problem, leading to an increasing number of orphans and vulnerable children in the area.
- ♦ Many children miss out on education because there is a lack of basic facilities and educational materials, which adds to the high rates of illiteracy in the community.

Thank you to Jess for this inspiring idea!

Employee Profiles

Nigel Del Fabbro



- Fav Food: Thai Green Curry (from *The Star of Siam*)
 Fav Movie: Dirty Harry
 Fav Band/Singer: Beatles, Coldplay
 Fav Holiday Destination: Cornwall (UK), Carackalinga
 Fav Football Team: Adelaide Crows, West Adelaide, Blackburn Rovers
 Greatest Sporting Moment: Hitting my 4 year old son for six playing cricket in the backyard. As Alex said, "It was huge!" (*As ed. says, "How sad"!*)
 Interests: Food, toasted sandwiches, beer, travel without my kids, movies (also without my kids)
 Work Ambition: Be a part of a successful Billing project.

Simon Del Fabbro



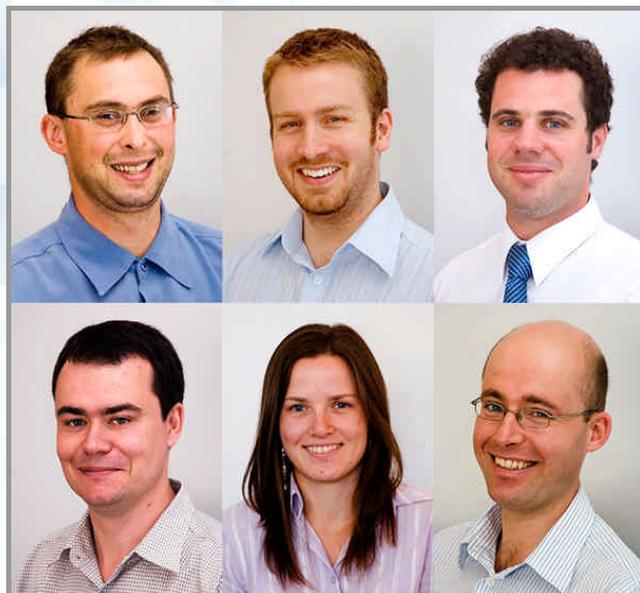
- Fav Food: Indian
 Fav Movie: I don't have a favourite film, but I can happily watch any of the Indiana Jones trilogies repeatedly. The Coen Brother films (*The Big Lebowski*, *Miller's Crossing*, and *Fargo*) are also favourites.

- Fav Band/Singer: S Club 8 (*Oh the embarrassment of it all. ed.*). Keeping with this theme, my other favourite groups are Starship and Tatu (Whatever happened to them? What a brilliant concept!)
 Fav Holiday Destination: Spain
 Fav Football Team: The Blacks (Adelaide University Cricket/Hockey Teams)
 Greatest Sporting Moment: There are several great moments. The first is Shane Warne's first delivery to Mike Gatting in the 1993 Ashes series - The Ball of the Century. The next is David Campese's run and pass in the later stages of the first half of the 1991 World Cup semi-final against New Zealand. I was never a fan of rugby, but that game changed my opinion of the game. Campese was sprinting down the right flank after picking up a chip-kick and was about to be tackled. He made a dummy pass inside but passed the ball over his left shoulder into the hands of Tim Horan who scored the try. My final greatest sporting moment would be Bruce Doull being harassed by the scarf wearing streaker Helen D'Amico in the 1982 AFL Grand Final. Bruce was a shy man but as he was being chased, he couldn't help having a look over his shoulder. Classic moment!
 Interests: Sport. Play Hockey and Cricket for Adelaide Uni. Bit of guitar playing. Reading. The occasional game of Golf.
 Work Ambition: Retire by 40.

Department Profile

PHS Development Team

Robert Koudelka Brett Michael James Manna



Nigel Del Fabbro Tammy Salmon Simon Del Fabbro

The Development Team at PHS is responsible for the Design, Development and Installation of PHS software products, plus the ongoing maintenance in conjunction with the support unit.

The Development Team takes the various functional requirements and translates these into design specifications, architecting products to meet the needs and implementing the functionality required.

The Power Performance Management product saw the formal establishment of the PHS development team, which has rapidly matured to be a group of system architects and senior analyst programmers.

Brett Michael heads up the team as Development Manager, with James Manna assisting as Team Leader and Quality Manager. The experienced team is comprised of Simon Del Fabbro, Nigel Del Fabbro (We manage to keep family bickering to a minimum!), Robert Koudelka and Tammy Salmon.

The team has an effective balance of skills and approaches, the end result being a group that is productive, focussed and produces very high quality output. The Development team also utilises cutting edge technologies and is always abreast of industry developments.

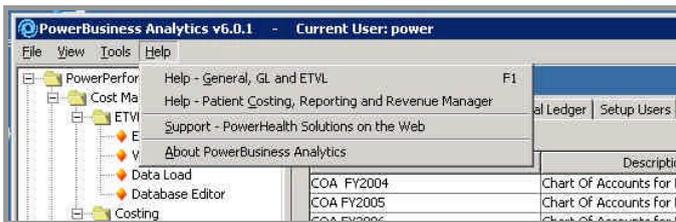
An established and accredited development process ensures the level of quality throughout our products is closely monitored. The 'PHS Development Roadmap' has matured to become an efficient and effective system, regularly praised in our quality accreditation audits for its maturity with respect to the company size. Industry standard enterprise software development tools are utilised as part of these processes not only for development itself, but for task tracking, issue/risk management and knowledge sharing.

The team is currently architecting, designing and developing Power Billing and Revenue Collection, PHS current major development project, whilst actively improving and maintaining Power Performance Management.

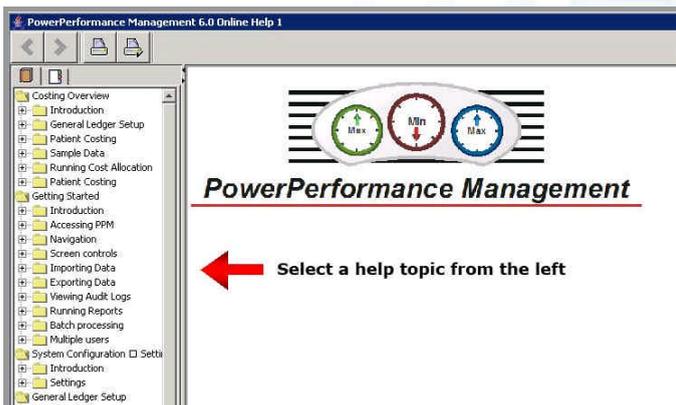
Useful instructions...

Online Help

Within PPM there is Online Help. This is effectively the User Manuals in an easy to use Web Browser format. Much like help in other applications, it can be activated by pressing F1.



Once you have selected the Help you will be presented with an easy to navigate menu system.



Go on, give a try, we know you'll like it!

Upcoming Events

Company Meeting

Friday 27/04/2007 – 5 pm to 6 pm.

Free Training

Apr 16 2007 – Revenue Manager & Rules Engine
Jun 18 2007 – Reporting.

Footy Tipping

Kicking off on 31/03/07 for all Staff and Customers.

Welcome to new clients

A big thank you to clients who implemented new applications from our expanded product suite, during 2006.



Australia

Northern Sydney Central Coast Area Health Service, NSW (Reporting)



USA

Lutheran Hospital, Boston, Massachusetts

Joke of the Quarter

THIS HAS GOT TO BE THE BEST LAWYER STORY OF THE YEAR, DECADE AND PROBABLY THE CENTURY.

Charlotte, North Carolina.

A lawyer purchased a box of very rare and expensive cigars, and then insured them against, among other things, fire.

Within a month, having smoked his entire stockpile of these great cigars and without yet having made even his first premium payment on the policy the lawyer filed a claim against the insurance company.

In his claim, the lawyer stated the cigars were lost "in a series of small fires." The insurance company refused to pay, citing the obvious reason, that the man had consumed the cigars in the normal fashion.

The lawyer sued ...and WON!

(Stay with me.)

Delivering the ruling, the judge agreed with the insurance company that the claim was frivolous.

The judge stated nevertheless, that the lawyer held a policy with the company, which it had warranted that the cigars were insurable and also guaranteed that it would insure them against fire, without defining what is considered to be "unacceptable fire" and was obligated to pay the claim.

Rather than endure lengthy and costly appeal process, the insurance company accepted the ruling and paid \$15,000 to the lawyer for his loss of the cigars lost in the "fires".

NOW FOR THE BEST PART...

After the lawyer cashed the check, the insurance company had him arrested on 24 counts of ARSON!!!

With his previous insurance claim and testimony from his own case being used against him, the lawyer was convicted of intentionally burning his insured property and was sentenced to 24 months in jail and a \$24,000 fine.



This is a true story and was the First Place winner in the recent Criminal Lawyers Award Contest.

ONLY IN AMERICA!

NO WONDER THIRD WORLD COUNTRIES THINK WE'RE NUTS.