



UK success leads PowerHealth to open new office in Bristol

19th November 2009 — South Australian company PowerHealth Solutions has opened new offices in Bristol, UK to support its expansion into the UK healthcare market.

Their successes in the UK — overcoming stiff competition from other vendors to win the contracts for [Whittington Hospital NHS Trust](#) and [North Bristol NHS Trust](#) — makes PowerHealth Solutions a strong contender in the region, with their award-winning healthcare-centric patient costing solution, [PowerPerformance Management](#).



The Whittington Hospital
NHS Trust **NHS**

North Bristol
NHS Trust **NHS**

Although PowerHealth Solutions had earlier entered into a reseller agreement with a UK-based informatics company, the success of the UK implementations has lead PowerHealth to invest in a direct UK presence and operation.

Heading up the UK division is Director [Nigel Michell](#), who has extensive experience in patient costing as well as in IT Sales and Marketing.

Mr Michell is looking forward to repeating the PowerHealth Solutions Australian success story in the UK market — a market which has recently recognised the need to move to a more advanced, healthcare specific, value-driven patient costing solution such as [PowerPerformance Management](#).

Nigel's main commitment is to deliver high quality customer value and satisfaction.



He says, “PowerHealth Solutions has a proven track record of customer focus and we will continue to deliver here in the UK market.”

For a free demonstration of how PowerHealth Solutions can help your Trust:

- Visit Stand A11 **HFMA Annual Conference**, 9-11 Dec at the Hilton London Metropole (Flyer|
 - Contact Nigel Michell on **0777-636-6681** or [e-mail Nigel Michell](#)
 - Contact Philip Carvalho on **0790-088-8875** or [e-mail Philip Carvalho](#)
 - Contact the PowerHealth Solutions Bristol office on **0117-906-5673**.
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Media Enquiries

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About PowerHealth Solutions

PowerHealth Solutions is a leading international healthcare IT vendor, based in South Australia. The company is proudly ISO 9001:2000 quality accredited, and specialises in *performance monitoring, performance management* and *decision support software solutions* for hospitals, health departments and other healthcare organisations. For more information, please see www.powerhealthsolutions.com.

