



Users vote Hunter Valley Conference a resounding success

18th December 2006



On the 27th and 28th of November this year, PowerHealth Solutions' Australian and New Zealand customers came together for an intensive and hugely enjoyable 2 days at the 2006 PPM User Conference, held in a 5-star luxury resort in Hunter Valley NSW.

Users universally commented that the event was **worthwhile, stimulating, relevant, interesting, helpful** and **fun!** Those who could not make it expressed great disappointment on missing out.

Ms Josephine Beer from The Royal Women's Hospital (Victoria) voiced a unanimous sentiment when she expressed her delight at the success of the event, "Thanks very much for organizing the conference – it wasn't just great it was FANTASTIC!"



"The conference was great. The venue was lovely, wonderful food, entertaining conference dinner and good conference facilities. It was really helpful to get away from our busy work environments to talk with other sites and hear about their successes and the things they are happy with and proud of achieving — lots of great ideas and contacts to inspire us all."

Mr Alan Kerle from Northern Sydney Central Coast Area Health Service likewise was brimming with enthusiasm, "The opportunity to network and see what other sites are doing was excellent. I take away a number of ideas and hope to be better positioned in the longer term as a direct result of the conference. The general theme of the conference was excellent."



This year's conference theme **Where is your business at today?** focussed on using PowerPerformance Management to gauge hospital performance on a daily basis — in order to more effectively assist executives manage healthcare as a business.

PowerHealth Solutions Reporting Specialist Mr Chris Maddock said, "Hospital executives are now targeting performance management, which goes beyond the costing exercise. It's about integrating data and getting reports that reflect the business performance. There was immense interest in our automation of data feeds and improved reporting capabilities as customers want to spend more time analysing their business, and zero time on manual processing."



The keynote address by Ms Anne Farmer (TriNet Healthcare Vice President) was very well received, with users saying that it was particularly relevant and motivating.



The conference included many user case studies, which demonstrated effective PowerPerformance Management practices. Presenters included St Andrews Private Hospital (SA), Northern Sydney Central Coast Area Health Service (NSW), The Children's Hospital at Westmead (NSW), and St Vincent's Health Melbourne (VIC).



An important part of the conference was the democratic voting on future enhancements, as well as the opportunity to discuss functionality with some of the PHS team members.

Prospective customers were very impressed with the universally high level of user satisfaction and loyalty, one of whom said, "All those I spoke to were very happy with PPM. Even in installations where the source data has had some problems, the users were still very positive about the software and it was apparent your team was working hard to optimize the performance of the systems in less than ideal conditions."

PowerHealth Solutions Director Patrick Power was delighted with the conference, saying, "The event went extremely well, with fantastic presentations in a relaxed atmosphere. It was a very positive experience for staff and customers alike and already, everyone is looking forward to next year's conference."



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About PowerHealth Solutions

PowerHealth Solutions is a leading international healthcare IT vendor, based in South Australia. The company is proudly ISO 9001:2000 quality accredited, and specialises in *performance monitoring*, *performance management* and *decision support software solutions* for hospitals, health departments and other healthcare organisations.

Using the latest mainstream technology, PowerHealth Solutions develops high quality affordable application software that delivers a positive return on investment, regardless of organisation size.

Their software solutions are flexible and can be delivered for *on-site implementation and operation*, as a *web-based hosted service*, or under an *outsourced agreement* that brings the benefit of a low cost of entry. All options are backed by a full range of post implementation support services under a service level agreement that defines the services to be provided, along with agreed performance metrics.

