



More US hospitals are joining the PowerHealth Solutions revolution

27 June 2006 — The PowerHealth Solutions customer base is growing rapidly as healthcare organizations across the US continue to vote for the company's revolutionary and modern solutions.

There are many good reasons for the success of PowerHealth Solutions products and services. Among the latest group of new customers, **Lutheran Medical Center** and **Emerson Hospital** rate their top reasons to be — functionality, technology and overall value.

For **Lutheran Medical Center** in Brooklyn NY, the PowerPerformance Management decision support product is a winner both for its value and high functionality, with state-of-the-art technology at the lowest total cost of ownership.



Mr Steve Art, Chief Information Officer said, *With this move to PowerHealth's solution, we will have a much more powerful and easier to use decision-making capability. Our goal is to replace an old-legacy decision support system with a solution that will give us more detailed information and save substantial maintenance dollars at the same time. It is a win-win situation.*

Emerson Hospital in Concord MA, will be initially using the PowerPerformance Management decision support product combined with the PowerBusiness Reporting product to analyze labor productivity and labor variances.



Ms Gail Allen, Director of Financial Planning said, *Efficiency and labor productivity are key elements of financial success for Emerson Hospital, where over 50% of total operating expenses are labor-related. As a not-for-profit organization, Emerson Hospital must closely monitor and manage expenses to ensure a positive bottom line.*

We constantly strive to provide the highest quality health care services to our community while managing utilization and cost. To do so, Emerson Hospital routinely compares various performance metrics to industry benchmarks and seeks opportunities for organizational improvement.

We are very excited about what PPM will do for us to enhance our ability to be a data-driven healthcare organization today and in the long term.

Ms Kristy Gillmann, PowerHealth Solutions Sales Manager said, *For thousands of hospitals all over the US with legacy decision support systems, moving to the modern web-based PowerHealth Solutions product can bring immediately calculable cost savings.*

Hospitals can realize \$100K's in savings over their current systems. The total cost of ownership is further reduced as the system requires fewer staff to run, allowing resources to be deployed in other areas.

Mr Paul Evans, PowerHealth Solutions director said, *PowerHealth Solutions goal of revolutionizing decision support for the worldwide market is taking considerable shape in the US. As more healthcare organizations realize the immediate impact that PowerHealth Solutions delivers, they will manage their operational performance objectives more quickly and efficiently.*



If your organization is ready to join the PowerHealth Solutions Revolution, contact Ms Kristy Gillmann on +1-404-816-9927 or kristy.gillmann@powerhealthsolutions.com