



US customers endorse User Conference with 100% participation

18th May 2006 — PowerHealth Solutions' first North American User Conference was voted a resounding success by all participants. The 2-day conference held over May 1-2 in Denver, Colorado was endorsed with 100% participation by customers, as well as business partners and prospective customers.

It was an action-packed 2 days, with energetic networking and exciting idea exchanges.

Ms Kristin Tufvesson, Manager of Decision Support from [Cottage Health System](#) in Santa Barbara, CA, presented an engaging session on major improvements experienced in management reporting and data analysis. Kristin said, "Cottage Health System (now) has a competitive advantage when negotiating with payors through its use of **PowerPerformance Management**, by knowing its costs and net income at the payor level".

Most attendees enjoyed the networking interaction and discussions on product line profitability reporting. Mr Boyd Shultz, Business Analyst from [NorthBay Healthcare](#) said, "The discussions about product line profitability reporting and bad debt were directly relevant to areas I currently struggle with; and I know the automated scheduling will improve our internal processes substantially."

Various PowerHealth Solutions business partners shared their industry expertise, at the same time showcasing their state-of-art application solutions that complement the **PowerHealth Solutions software suite**.

Ms Anne Farmer from [TriNet Health Consultants](#) presented a session on *Taking Service Lines to the Next Level* and provided interesting advancements on delivering accurate reporting standards.

Mr Erick Galleguillos from [Alta Decisions](#) ran a highly interactive session on improving denials & claim revenue recovery, and offered some interesting approaches to workflow processes. Erick also showed aspects of Alta Decisions' successful software solution for **Revenue Management**.

Kristy Gillmann, PowerHealth Solutions North American Sales Manager, was thrilled with the success of the conference. *Thanks to our customers and business partners, our first North American User Conference was a grand success! We look forward to hearing more success stories from our US customers and sharing those successes at next year's conference.*

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