

# News Release

## From South Australia's North America Offices

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# US HOSPITAL POWERED BY INNOVATIVE AUSTRALIAN SOLUTION



Henry Kotula (NorthBay Healthcare Director of Finance) congratulating Patrick Power (Power Solutions Director), on the progress of the implementation of PCM, currently two months ahead of schedule.

**SAN FRANCISCO, CA. July 22, 2003 –**

South Australian software developer Power Solutions has vanquished major US vendors to win a tender to supply NorthBay Healthcare, CA, with its web-based decision support system.

Two NorthBay acute care facilities -- NorthBay Medical Center and NorthBay VacaValley Hospital, both in upper Solano County -- will implement PowerCost Manager (PCM) to monitor and manage patient care costs.

PCM is a web-based decision support solution that provides hospital administrators and clinicians with easy access to detailed cost accounting and casemix information.

Henry A. Kotula, FHFMA, CPA, director of finance for NorthBay

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Healthcare, said PCM was selected because the technology proved to be both technically superior and easy to use.

“PCM eliminates the technical struggle required by previous generation costing products,” Mr. Kotula said. “From a personnel point of view, less time is spent on building the data, leaving more time for analysis.

“We are in the process of changing our core systems and PCM’s embedded integration engine was a very important factor in our decision process. Our IT department was very impressed with its flexibility.”

Power Solutions Director Patrick Power said that NorthBay Healthcare had been one of thousands of US hospitals that relied on legacy decision support systems because there were few alternatives.

“Our technology moves hospitals into the new era of web-based healthcare decision support systems,” Mr. Power says.

“PCM provides hospitals with the kind of functionality usually only seen in large teaching hospitals, at a price smaller hospitals can afford, made even more attractive by the favorable US exchange rate with Australia.”

Power Solutions is currently negotiating a distribution agreement with a specialist US healthcare consulting firm to provide implementation, training and support for its US based customers.

The new partnership builds on Power Solutions’ existing partnerships with Bearing Point (formerly KPMG Consulting) and Cap Gemini New Zealand (formerly Ernst & Young Consulting).

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#### **About Power Solutions**

Founded in 1995, Power Solutions is a South Australian IT healthcare systems developer. The company specializes in reporting, integration, decision support systems, and consulting services for public & private hospitals and other organizations associated with the healthcare industry.

[www.power-solutions.com.au](http://www.power-solutions.com.au)

#### **About NorthBay**

NorthBay Healthcare is a non-profit organization based in Solano County, California. They have a nearly 50-year tradition of providing quality hospital and community services, including services that are offered by no other health care provider in this region. From emergency care to surgery and specialty services like cancer care and high-risk maternity services, thousands of people in Solano County rely on NorthBay Healthcare for advanced medicine and compassionate care.

<http://www.northbay.org/>

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