



## PowerPerformance Management

# Revenue Manager

*Identify Profit and Loss Areas on the fly. Analyse contract performance while managing contract terms and revenues.*

**Revenue modelling** Revenue Manager offers healthcare organisations the ability to model and monitor their revenue from all funding and revenue sources. Under the control of finance analysts, Revenue Manager reduces the turnaround on applying business funding rules updates.

**Profit & Loss analysis** Use Revenue Manager to easily calculate service line profitability.

**Seamless data access** Fully integrated as a part of PowerPerformance Management, Revenue Manager provides modelling capabilities (for example by insurer or DRG) through its automatic and seamless access to PPM patient data.

The business rules reside in the rules engine and although they are separate, they engage seamlessly with the revenue calculation code. Year on year changes can easily be incorporated by the use of date ranges for business rules and via the use of period specific reference tables, eg DRG rates or contract schedules.

**Easy and powerful** Using Revenue Manager's decision rules engine, you can replicate the business rules for complex terms and conditions of the care contracts using "logical English" as well as diagrammatically with the GUI drag-and-drop interface.

Designed to break the technology barrier, the rules engine empowers business users to own and manage their business rules without IT programming support.

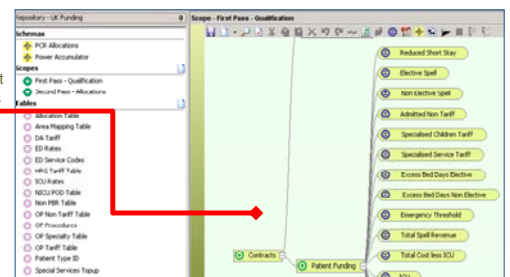
To assist rapid implementation and deployment, Revenue Manager comes with funding rules for standard industry contracts as well as a template for setting up other contracts.

- ▶ Quickly gain profitability analysis by comparing revenue to costs
- ▶ Automated and seamless access to Cost Manager patient data
- ▶ Powerful and flexible rules engine for modelling funding contracts
- ▶ Easy to implement & eliminates need for IT involvement.

1 Select patient data and funding model from PPM database



2 Define formula for each contract using a rules engine



3 Define the rules using "logical English" or flowchart

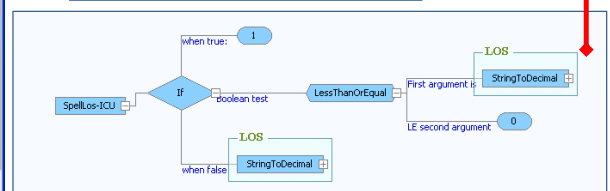
**FORMULA DEFINITION**

The Formula "SpellLos-ICU" is defined as follows.

When LOS <= 0  
 THEN return 1  
 ELSE LOS

LOS is defined as follows:  
 Return the decimal that is derived from Spell LOS-ICU

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4 Store the reimbursement results in multiple versions for easy calculation

